

# **EXHIBIT 18**

**From:** Nicholas, Robert [robert.nicholas@veolia.com]  
**Sent:** Tuesday, January 27, 2015 11:55 AM  
**To:** Low, Manshi  
**Subject:** Re: \* FOR YOUR ELECTRONIC APPROVAL 4PM TODAY \* Flint, MI Letter Proposal

Nice Job!!!!

My only suggestion of a change is in the Risk Memo. Up front talk about this is being pursued to up sale to a PPS. Also in the pricing state that we will negotiate a lump sum contract and have used \$225 an hour for a base of discussion. Then ship it and let's see what happens.

On 27 January 2015 at 11:14, Low, Manshi <[manshi.low@veolia.com](mailto:manshi.low@veolia.com)> wrote:  
 Rob - For your review.

TO: Mike, Bill Fahey, Vincent Nicod, Rob Arendell  
 BCC: James Good, John Wood, Harald, Rob, Dave

Dear all,

We would like to **seek your permission to submit a letter** offering our services and experience to the RFB/P issued by City of Flint, MI.

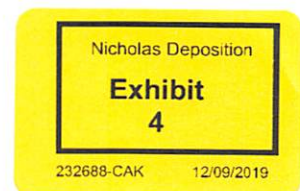
The City is currently under emergency response for its serious water problems. Their RFB/P has asked for both study and implementation under a lump sum price and duration defined by the vendor. Recent TV and news reports have indicated that this will be more than a one year effort. The City is keen on our help and has extended the due date of their RFB/P to this Thursday noon at our request. Attached are the RFB/P, and our Risk Memo and final draft letter ready for submission.

As shown in our letter, we are **not** providing any firm price **nor** agreeing to any terms and conditions since there is no sample contract. We simply state that we are willing to negotiate a fixed fee if they select us for PPS and/or O&M contract operations and come to mutually-agreed terms and conditions.

We wish to reiterate the permission to submit the letter to get our name in for consideration. **Please send us your electronic approval via email by 4 pm EST today.** It'd help us greatly to ensure our FedEx package is on time with the snowstorm. We realize this is very short notice; primarily driven by the City's emergency nature and short turnaround time. If more time is needed, please drop us a line so we can do the necessary backup coordination with the City. If you feel a quick discussion is warranted, we can set up a call today.

Mike - Additionally, we would like to request your delegation to Dave Gadis as signatory. Thank you.

	Electronic Approval	Delegation to David Gadis as signatory
Bill Fahey		
Mike Byrnes		
Vincent Nicod		
Rob Arendell or designee		







Thank you in advance for your help. Please call Rob Nicholas at (859) 582-0104 or myself if you have any questions/comments.

Best,  
Manshi





Manshi Low, PE  
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